

BRANCH OFFERS JUNE

For 1 month only from 20/06/11 to 22/07/11

SOUTHERN STORES

- Ectospec pour on 500ml €25.00
- Kilomec injection 500ml €30.00
- Doxstar 3L buy 2 for €115.00

All above prices include 21% vat

Contact Letterkenny on 00353 749121766 for your nearest store and more details

NORTHERN IRELAND STORES

- MCPA 10L buy 3 for £85.00 +vat
- Hi Mag buckets buy 5 for £50.00 no vat
- Dock Spary 5L (Leave and root kill) only £7.00 acre

Full range dairy equipment spares Fullwood Alfa Dairymaster Gascoigne in stock
Milking liner deals now on for all parlour sizes.

Silage wrap, net and twines keenest in the north.

Ring Brian/Malcolm on 028 82244184



Moorepark '11
Irish Dairying PLANNING FOR 2015
Wednesday, 29 June
Fermoy, Co Cork

Set against the backdrop of milk quota removal in 2015, this event is a must for all commercial dairy farmers or those thinking of entering dairying. The latest technologies to capitalise on Ireland's competitive advantage in milk production will be highlighted.

Moorepark '11 will feature:

- Planning for 2015
- Profitable Dairy Systems
- Turning Grass into Money
- Grass-based Genetics
- Getting Calving Pattern Right
- Achieving a Healthy Herd

Discussion Forum: 'Lessons for expansion'
Live Demonstration: Essential tools for technology adoption
Themed villages include - Breeding, Grassland, Milk Quality, New Entrants, and Environmental sustainability
A recently developed Ulster Bank sponsored Grass Calculator will be launched on the day

10am - 5 pm
Admission free
Teagasc acknowledge the support of FBD Trust for this unique dairy open day.

Details on www.teagasc.ie

Donegal

June 2011

CREAMERY NEWSLETTER

BALLYRAINE, LETTERKENNY, CO. DONEGAL. TEL. (074) 9121766, FAX (074) 9124823

DONEGAL CREAMERIES PLC ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN THAT THE ANNUAL GENERAL MEETING OF THE COMPANY WILL BE HELD IN THE MOUNT ERRIGAL HOTEL, LETTERKENNY ON WEDNESDAY 29TH JUNE, 2011 AT 11.30 A.M.

UPDATE ON DAIRY INDUSTRY REVIEW GROUP

The ICOS Dairy Industry Review Group met on Wednesday, 1st June 2011 to review the findings from phase one of the KPMG dairy processing industry analysis. The study was commissioned collectively by the members of ICOS and carried out by KPMG.

Phase one of this process has been an in-depth information gathering exercise, which has provided an accurate assessment of current dairy industry positioning.

The analysis highlighted the amount of collaboration and co-operation which is currently taking place between processors as well as highlighting the key areas of competitiveness that need to be addressed.

"The extent of collaboration that has taken place within the industry to co-operate with the study is very encouraging. On this basis, we can reasonably look forward to further significant progress," said ICOS President Pat McLoughlin.

Some of the key findings included:

Milk Price

With respect to milk price, the return to Irish milk producers compares favourably with that received by their counterparts in Europe. However, Ireland's seasonality driven product mix is not delivering as

favourable a return per litre to the processor when compared with our international competitors.

Processing Costs

Irish milk processing costs compare favourably with the international peer companies selected. Key areas that do merit further attention include improving energy cost per tonne, together with plant utilisation at peak and optimisation off peak.

Business Models

Variations in business models, gross margin performance, seasonality, working capital requirements, expansion potential, and route to market identified in the analysis highlight challenges and opportunities for the industry. Developing new markets and the basket of products demanded by these global customers will require newer, more novel approaches to working capital requirements.

Working Capital

The analysis stresses that significant working capital is consumed in providing capacity to handle a peak milk supply which, by its nature, goes into long life commodity products. Significant consideration will need to be given to peak milk supply and related working capital funding if we are to provide a more favourable return to enable better R&D, investment and marketing.

Marketing

The analysis shows that investment in new product innovation is low when compared with our international peer companies. It also highlights the potential product and value-added growth opportunities for the Irish dairy industry that can be exploited through strategic, market-led innovation and focused marketing.

ICOS CEO, Tom O'Callaghan said:

"The analysis conducted by KPMG has been invaluable in that it has laid out the facts in relation to the actual position of the Irish dairy industry in its global context. The work to date highlights the tangible efforts and achievements made to date, while demonstrating that there is no room for complacency.

"With considerable expansion on the cards, the industry can be well positioned to match the ambitions of Irish dairy farmers in the years to come. Further progress can and must be made in the weeks and months to come

"We look forward to the members of the industry group consulting with their own boards, and reconvening in the coming weeks to consider an appropriate way forward"

FOX REFRIGERATION

JUST TO REMIND YOU THAT AS WE HOPEFULLY ARE ENTERING THE HOT PERIOD THAT CONDENSORS OR RADIATORS ON COOLERS SHOULD BE KEPT CLEAR WITH A SOFT BRUSH AND ANY OBSTACLES CAREFULLY REMOVED FROM THE CONDENSOR. THANK YOU FOR YOUR CONTINUED SUPPORT.



Donegal Estates
Estate Agents

ATTENTION FARMERS

Donegal Estates offer a professional and confidential service in the following areas:

- Valuation for transfer, taxation, compulsory purchase etc.
- Site Sales
- Farm sales and lettings
- Property Management
- Auctions of stock and machinery



CONTACT FOR FURTHER DETAIL
Donegal Estates MIPAV
Ballyraine
Letterkenny
Co. Donegal

E: dermot@donegalestates.ie
M: 086-8349407
T: 074-9194408/9
F: 074-9124926
W: www.donegalestates.ie

MILK PRODUCTION UP SLIGHTLY

Milk production increase for May was by 2.31% over May 2010. This increase in supply over April's increase of 12.46% was due to the very wet conditions when compared to the previous month's ideal weather.

With this increase the overall increase for April / May period is 6.6% which is in excess of 1 million litres (not butterfat adjusted). Nationally there has been a dramatic increase in supply in the peak months of April and May of 4.92% which is equivalent to 27 million litres approximately over, according to the latest figures issued by the Department of Agriculture. This has led to a super levy warning to suppliers who have not got enough quota.

MAY U.K. PRODUCTION SLIGHTLY UP

Milk production in the U.K. for May according to the r.p.a. sjpw that deliveries were 2 million litres higher compared with the previous year.

Provisional G.B. deliveries were down 8 million litres (0.7%) while the Northern Ireland deliveries were up 10 million litres (5.3%) thus giving the 2 million litres increase.

The total increase for April - May 2011 over the same period last year is 59.3 million litres approximately + 2.49% (not butterfat adjusted) the butterfat % for May was 3.91% compared to 3.80% in May 2010. This gives a cumulative butterfat of 3.96% up 9 points from May 2010.

DONEGAL FARM RELIEF



Donegal Farm Relief can provide workers for relief milking and general farm work at very keen rates.

If you are considering a short break away from the farm and need a reliable person to carry out work while you are away, give us a ring.

We are busy at present with providing labour on the farm to meet seasonal demands and the feedback from farmers is that this works well and they can get good value for money with only having to pay for the hours when help is needed.

Also part-time farmers that may be interested in additional farm income or those with agri experience looking for work should contact us to register for work.

Contact us on 074-9145386 for more details or ring Steven on 087-9643332

OTHERS SERVICES AVAILABLE: Hoofcare, Cow Scanning, Freeze Branding & All types of fencing.

DONEGAL FARM RELIEF, OAKFIELD DEMESNE, RAPHOE. TEL: 074-9145386 FAX: 074-9145382 EMAIL: INFO@DONEGALFRS.COM

BULK MILK TANK / COOLER CONTRACT DETAILS OF FOX REFRIGERATION

This Contract will be in operation for the year 2011 and will operate from 1st January to 31st December. This Contract includes parts, labour and transport.

The Contract operates on the following times:- Monday -to- Saturday 9 a.m. -to- 12 noon - Sunday 9 a.m. - 10 a.m. All calls must be phoned into (074) 91 26390. Calls outside these times will be carried out within 24 hours. All repairs carried out under this Contract will be performed by Fox Refrigeration.

Makes of Tanks not covered by this Contract are as follows:- Zero, Woods, Milk Master, Gascoigne, R12 Units and I.K.

Conditions of Service:

- (1) Any interference with equipment by the user or by third parties not authorised by Fox Refrigeration will automatically terminate Fox Refrigeration's obligation under this Contract.
- (2) At all times the user of the

equipment must provide free access, reasonable lighting, power and unskilled labour where necessary to enable Fox Refrigeration, Maintenance Engineers to carry out their duties under this Contract.

- (3) This Contract will be automatically renewed annually unless previously cancelled in writing.
- (4) Fox Refrigeration will not be liable for consequential loss claims due to breakdowns outside the above times.
- (5) With second tanks or remote ice builder, half contract price is chargeable on second item.
- (6) Washers on round model tanks with washer supplied by manufacturer are covered. Open model tanks supplied with manufacturers auto washer are also covered. Semi automatic washers of any type are not covered.
- (7) From January 2011 (the supply of R22 gas is no longer available for R22 units. Fox Refrigeration is making available a replacement gas at no additional cost.

Exclusions:

- (a) Negligence or misuse of equipment.
- (b) Call where nothing is found to be wrong.
- (c) Calls due to electricity supply
 - Break(s) in main supply
 - Fuse blown in switchboard or fuse blown in socket
 - Switchboard turned off or switch on cooling unit turned off
 - Wiring to and in dairy not conforming to wiring specifications
 - Acts of God: Weather Conditions / Lightning / Storms & Flooding
- (d) Damage to tank structure other than cooling unit and agitator motor
- (e) Damage caused to cooling unit through tank structure such as corrosion, leaking evaporator, coil, plate, cooling body or heat recovery unit.
- (f) Service to coolers that are beyond economical repair.

Mobile contact no. for John Fox 086-2436335



DALESIDE SUMMER RATINGS.....



Why feed SMYTHS DALESIDE SUMMER RATINGS ?

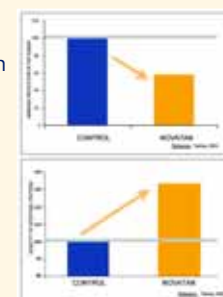
At the end of winter when cows are turned out to graze, problems can occur. Milk constituents can be dramatically reduced and the health of the cow can be affected with metabolic disorders

By feeding SMYTHS DALESIDE SUMMER RATINGS, farmers have recorded:

- Increased milk protein
- Increased milk yield
- Firmer dung consistency
- Reduced early embryonic deaths
- Reduced milk urea levels

SMYTHS DALESIDE SUMMER RATINGS contains NOVATAN

- A double action
 - Reduce ammonia production in the rumen
 - Higher by-pass protein levels



Improve performances

- Reduction of milk urea level and higher level of protein in milk
- Reduction of metabolic disorders



Novatan

- An action on all the components of the diet (raw materials and forage)
- Contribute to the environmental respect by limiting protein waste
- A high return on investment

SMYTHS DALESIDE SUMMER RATION also contains

- Hi-spec dairy minerals

SUMMER Range of feed

Name	CP (%)	LFL	Fibre (%)	Cell/kg	ADDITIVES
HI MAIZE GRAZE DAIRY	18	0.55	11	100g @ 1kg	NOVATAN Cu
HI FIELD SUMMER BOOSTER NUTS	18	0.54	10.5	100g @ 1kg	NOVATAN Cu
SUMMER DAIRY GOLD ELITE	18	0.52	10.5	100g @ 1kg	NOVATAN Cu
SUMMER DAIRY BUTTER PLUS	18		10.25	100g @ 1kg	

KEEP HEIFER CALVES THRIVING

For the next three months - calves should gain a minimum of 0.7 kg per day on grass alone. Remember - calves are selective grazers, selecting the most leafy grass to eat initially, followed by the poorer quality grass. Don't expect calves to perform on stemmy grass, while grazing high covers or where there is insufficient grass.

One month of poor calf growth is a loss of up to 20kg liveweight, which is extremely difficult to make up. See table 1 for target growth rates for February born calves. For March born calves it is essential that these gains are reached or exceeded.

- Give calves continual access to fresh leafy grass during summer
- Move calves every 3-4 days to fresh grass
- A leader follower system works well with calves leading followed by older animals to graze out the paddock e.g. in-heifer calves :
- Don't force calves to graze heavy covers.
- Worm and hoose control is essential - check recommended interval between treatments for product used.
- Give calves preference to aftergrass - it is high quality and has low worm burden
- Small calves need preferential treatment - they could be grazed on some cow paddocks or may require some meal feeding.

Table 1: Target weights and ADG for February born calves when calving at 550 kg in early February

	Born Feb 15 th	June 1 st	Housing Nov 15 th	Turnout March 15 th	Mating April 20 th	Housing Nov 1 st	Calving Feb 1 st
Weight	40	100	220	295	325	480	550
ADG		0.6	0.7	0.6	0.8	0.8	0.7

A final point - feeding 1 kg meal to calves in summer will supply about one third of the calf's requirement, the remaining two thirds must come from the other feed i.e. grass. Depending on the quality and quantity of grass available - a calf could be thriving or performing poorly while being fed meal.



Californian Milk Test (CMT)

- easy as 1,2,3!



- A CMT will identify which quarter is infected in a high SCC cow
- Discard the 1" 3-4 squirts of foremilk
- If you're worried the cow will kick the paddle (usually when there are 3 out of the 4 wells filled!) try collecting the milk from each quarter in a cup/jug and then pouring into the paddle, out of firing range.
- Aim for approximately equal quantities of milk and reagent.
- Read the result within 20 seconds-if it hasn't thickened by then, it's not going to. In fact, any longer and the gel reaction will start to disintegrate.
- Don't stress about deciding "does this score 1 or 2?". The important thing to remember is that any positive reaction (trace, 1, 2 or 3) will indicate a high SCC in that quarter.
- To become accurate and consistent, practice on cows with a known high SCC.

FOR SALE

5 INCALF HEIFERS CALVING IN JULY/AUGUST FOR FURTHER DETAILS CONTACT 086 1538253

FOR SALE

10 PUREBRED HOLSTEIN FRIESIAN HEIFERS IN CALF WITH SEXED SEMEN, CALVING END OF AUGUST 2011.

CONTACT 02881647109 FROM N.I.

OR 04881647109 FROM R.O.I.

OR 07802428674